

Digital Care Transformation: Report from the First 10,000 Patients Enrolled in a Remote Algorithm-based Cardiovascular Risk Management Program to Improve Lipid and Hypertension Control

Alexander J. Blood, Christopher P. Cannon, William J. Gordon, Carly Mailly, Taylor MacLean, Samantha Subramaniam, Michela Tucci, Jennifer Crossen, Hunter Nichols, Kavishwar B. Wagholikar, David Zelle, Marian McPartlin, Lina S. Matta, Michael Oates, Sandy Aronson, Shawn Murphy, Adam Landman, Naomi D.L. Fisher, Thomas A. Gaziano, Jorge Plutzky, Benjamin M. Scirica







Disclosures

AJB: National Institutes of Health grant T32HL007604 (P. Libby – PI)

JP: Consulting from Alnylam, Amgen, Medicines Company, Novartis, Sanofi.

TAG: Consulting fees from Amgen and Medicines Co (now Novartis)

NDLF: Research funding and scientific advisor to Recor Medical

WJG: Research funding from IBM Watson, outside this scope of work. Consulting income from the Office of the National Coordinator for Health IT, Health and Human Services, outside this scope of work

CPC: Research Grants from: Amgen, Boehringer-Ingelheim (BI), Bristol-Myers Squibb (BMS), Daiichi Sankyo, Janssen, Merck, Pfizer. Consulting fees from Aegerion, Alnylam, Amarin, Amgen, Applied Therapeutics, Ascendia, BI, BMS, Corvidia, Eli Lilly, HLS Therapeutics, Innovent, Janssen, Kowa, Merck, Pfizer, Rhoshan, Sanofi.

BMS: Institutional grants though Brigham and Women's Hospital from Pfizer, Merck, Eisai, NovoNordisk, Novartis, consulting fees from Abbvie, Allergan, AstraZeneca, Boehringer Ingelheim, Eisai, Esperion, Hamni, Lexicon, Medtronic, Merck, NovoNordisk, and equity in Heath at Scale.

All other authors have no disclosures







Background

- Undertreatment of hypertension (HTN) and hypercholesterolemia remains a persistent clinical challenge
- 30-50% of patients do not receive optimal medical treatment even though most treatment options are generic
- The shift towards remote health has the potential to revolutionize care but raises concerns for deepening the "digital health divide" thus exacerbating health inequities
- We developed a remote program to address these gaps in care

Carson, Jo Ann S., et al. *Circulation* 2020 Patel N et al. J Am Coll Cardiol 2019 Wong ND, et al. J Clin Lipidol 2016 Bradley CK, et al. J Am Heart Assoc 2019







Methods

- We report the outcomes from an ongoing clinical program within the Mass General Brigham health system starting 1/2018
- Patients identified by provider referral and electronic health record (EHR) screening for HTN or LDL-cholesterol (LDL-c) optimization to achieve guideline recommended targets
- Exclusion criteria: pregnant, planning pregnancy or breastfeeding, eGFR<30
 - HTN program: Severe aortic stenosis, renal artery stenosis, heart failure with reduced EF
- HTN management was enabled by WiFi, cellular, and Bluetooth devices
- Mass General Brigham and AllWays Health Partners Insurance funded the program <u>at no additional cost to patients</u>







Methods - Digital Care Transformation











- Non-licensed
- High-contact model
- Provide Education
- Gather Data

- Prescribe and up-titrate Rx as part of a Collaborative Drug Treatment Management Program
- Patient relationship management software to provide:
 - Patient-relationship tasks
 - Decision support
 - Communication



Device Data / Remote Physiologic Monitoring



Labs / Med Rx









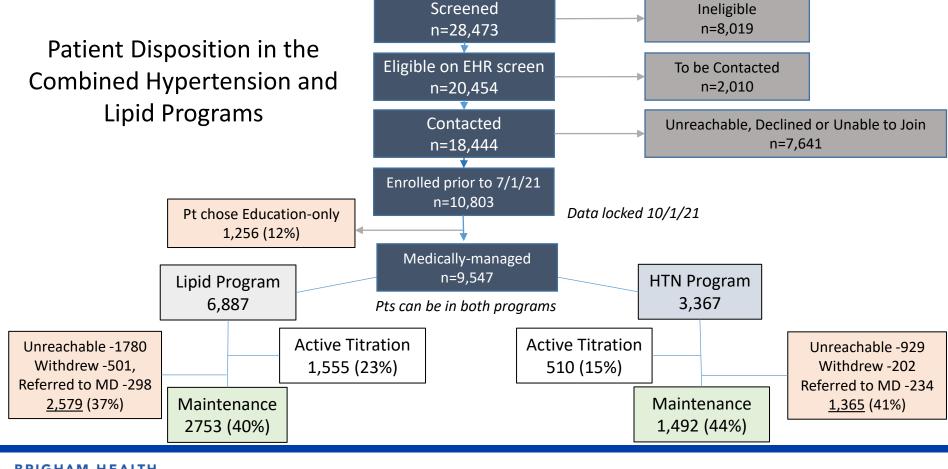
Workflow Automation (Customer Relationship Management)

Remote Care Delivery Platform















Enrolled Baseline Characteristics

| Baseline Characteristics | |
|--------------------------|-----|
| | |
| Age >75yo | 12% |
| Female | 55% |
| Non-White | 29% |
| Non-English Speaking | 8% |

| Lipid Categories | |
|--|-----|
| Established ASCVD | 29% |
| Diabetes (no ASCVD) | 22% |
| LDL >190 mg/dl (no ASCVD or Diabetes) | 26% |
| High-risk primary prevention | 23% |

ASCVD: Atherosclerotic CardioVascular Disease

LDL-c: Low-density lipoprotein cholesterol







How did we do this?



100,663 Phone calls



424,482 BP values



74,027 Lab evaluations



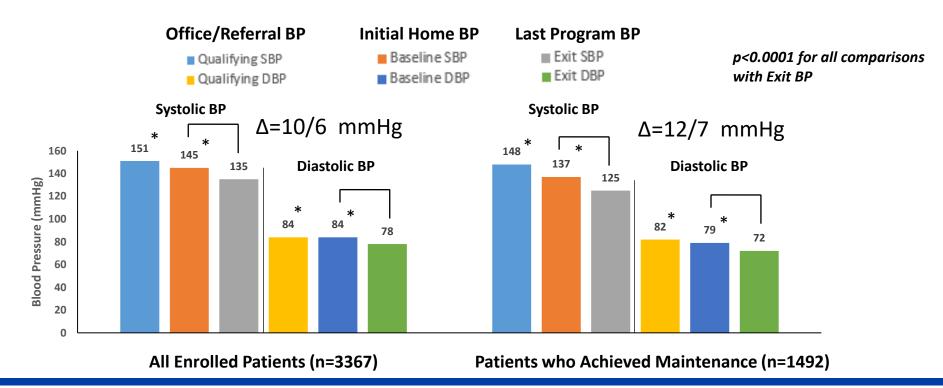
27,885 New prescriptions







Overall Blood Pressure Results

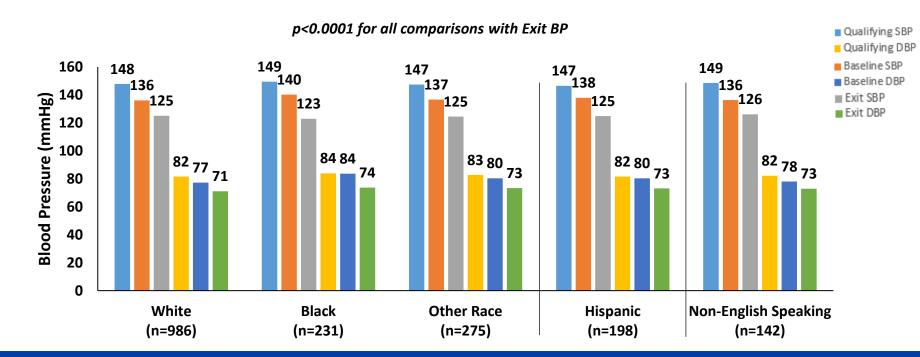








Blood Pressure Results in Selected Populations who Reached Maintenance

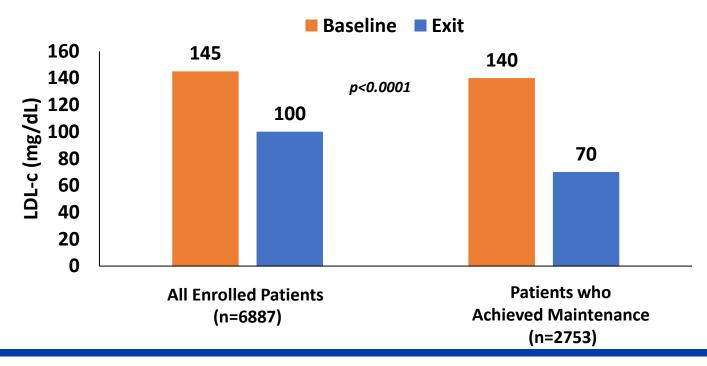








Overall LDL-c Results

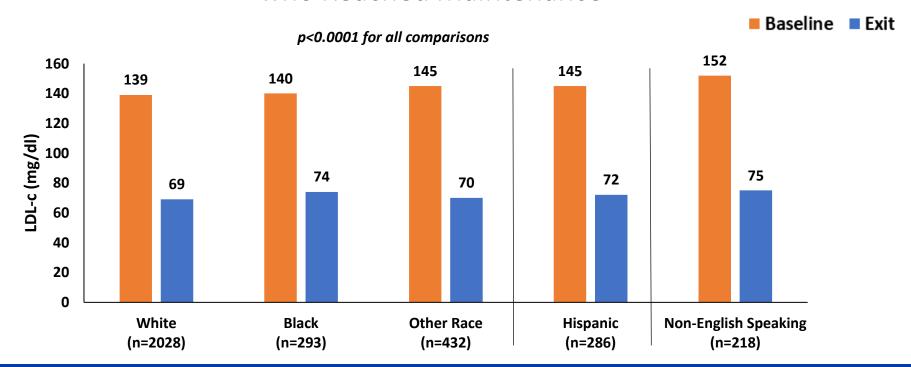








LDL-c Results in Selected Populations who Reached Maintenance

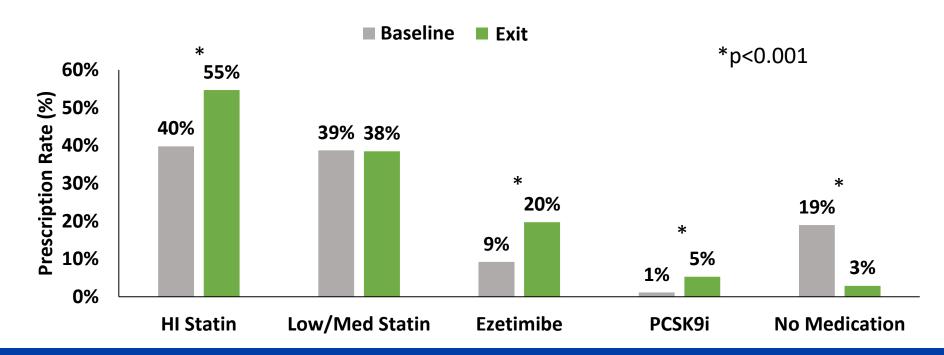








Lipid Lowering Therapy between Baseline and Exit in Patients who Reached Maintenance (n=2,753)









Summary - a remote, algorithm-driven management program:

- Effectively improves HTN and LDL-c in high-risk patients
- Reduces need for in-person visits and physician time
- Highlights the persistent challenges for longitudinal care
- Delivers equitable remote care across traditionally underserved populations







Conclusion

This program has the potential to expand remote healthcare delivery, increase access to care, reduce health inequities, and improve healthcare quality – our research illustrates its performance in a learning health system







A collaborative effort!

